

# Welcome to State Auto Connect for Commercial Lines

For BOP, Business Auto & Umbrella



## Quoting and policyholder management system benefits

- **Immediate answers to:**
  - Is this eligible? By responding to a few questions, you'll receive an immediate response.
  - Can I bind this? You'll know within minutes whether or not a quote is bindable.
  - What product do I use? Our intuitive system will guide you on which quoting platform you'll need to use.
- You have the ability to quote and issue policies for many of our State Auto BOP and Business Auto classes.
- **Less typing and guess work** — common information, such as vehicle details and building characteristics, is automatically filled in (where available).
- **No more separate supplemental applications** — it's all included in the quote. We changed our online application and quoting process to ask questions specific to the risk.

Our new platform allows us to know and understand our customers. We can track what coverages, limits and services are important to them and we can react to those needs. It's not just customers who can provide us with feedback, you have that opportunity, too!



## Product and appetite enhancements

- **It's designed for growth.** Clearly defined appetite and coverages tailored for those classes of business with flexible coverage options.
- **We've adopted over 330 ISO® BOP class codes for our comprehensive BOP product.** Over 220 of those codes are eligible for you to quote and issue!
- **Value added telematics program** with a fleet management tool, DISCOUNTS for participation and good driving habits, and telematics devices for every qualifying power unit, all included at no additional cost — that's a \$150 value per vehicle.
- **New coverages available!**
  - E&O coverages for contractors (State Auto BOP product) and mechanics (package product)
  - Enhanced Equipment Breakdown coverage with TechAdvantage.
  - New coverage added to Data Compromise Plus®
  - New CyberSecure coverage for BOP.
  - And more!

With the changes we've made to our product and appetite, we're confident you'll be able to reach new customers and continue to grow your book of business profitably with us.



## Agent and customer experience improvements

- **eSignatures, electronic billing and policy management** allow for better tracking and simplified access to account organization.
- **Customers can access their policy and billing information online at anytime.**

We're focused on perfecting every interaction with every agent and every customer because the experience of doing business with us is what makes us who we are.

This brochure is intended for general information purposes only, and is not an insurance policy. Coverages described are subject to definitions, limitations and conditions. Please read the policy forms and endorsements for details. Eligibility, coverages, discounts and benefits may vary by state.